

Board of Directors Meeting
Friday October 18, 2024
12:00pm – 1:30pm
960 James Street – Onondaga conference room

Jeanne called the meeting to order...12:06pm

Good afternoon on this beautiful day. No quorum, need to wait on voting. Reminder on conflict of interest, if voting affects you please remove yourself.

Conflict of interest form included needs to be filled out annually. Fill out, sign it, leave with Rosemary before you leave.

Consent agenda – includes minutes, financial reports. Randy move, ? 2nd. Questions? Hearing none, all in favor. Motion passed.

F1 Contract – our IT vendor. On next year of renewal. Jeanne explained the RFP process, extension up to 4 years. Next year start new RFP process. No price increase. Move. Second. Questions? Anything changed in contract? No. How does this relate to the market and other services offered? Doing RFP it was comparable. All in favor. Motion passed.

Cleaning Pros – RFP done with F1. Their next renewal period. Cost increase for staff and products. Move. Randy 2nd? Questions? Is SB the increase in cost? No, no cost for SB this is an annual cost increase that would be expected. All in favor. Motion passed.

Server Upgrade – must upgrade these. They are in jeopardy of crashing. Project will be with F1. Did a quote comparison. \$25,000. AI move. 2nd. Questions? Cost for upkeep of servers? Included in annual contract. All in favor. Motion passed.

Executive Director:

DD no longer with the Agency. We will be restructuring that position. And reposting soon.

On-Trades partnership with BOCES. 175 youth attending. Looking for a sponsor for lunch. AI – information out on this? Kim will send this out. Last year 1st year very successful. Mari – any employer or union welcome to come and talk to students about their organization. Students will rotate through everyone. Learn how going to a trade school is different than going to college. Specifically for the trades. Eventually will include one for healthcare. Second year doing this including Liverpool. Next year Baldwinsville wants to participate. Kids attending are HS.

Syracuse Youth Build – working with city of Syracuse, Ebony from Syracuse build to identify individuals already in the system to find youth eligible for this grant.

Need 75 additional worksites for YEP and WIOA. If interested in being a worksite please let us know. Received an all year grant from OTDA we need these sites for youth. If want to learn more please reach out to us. Any industry welcome. 14-24. Talk to Kim Frost. Requirements for in school and out of school youth? Yes, different for each. Barriers will make a youth eligible.

Service requests Courtney and Kim overseeing this process.
QUEST both staff in place. Working with staff to make sure we're reaching out to the community. Still in early stages but more to come in the future.
Board retreat changed. Was November, too many challenges. Will reschedule to Spring of 2025.
Line of credit, closed Solvay moved to M&T. M&T does not require any personal collateral of myself and Sue. Mainly used to support Syracuse build and cash flow.
Good news SCSD using CNY Works as GED high success rate. One student being honored.
Received additional board meeting from Sheryl for November it is for strategic planning.
Brainstorming for strategy and direction of the agency. Open to any suggestions and feedback about that day. Cellphone use a problem employers are seeing. AI – no cellphone use in our training center. Randy – take this time to talk about what's coming and looking into the next 5 years the best we can.

COO report –

Committee Updates:

Program Committee – needs to be scheduled, a couple of policies need to be voted on
Audit Committee – going well. Presentation will be done in December. Please attend to hear from our auditors.

Inclusive committee – DRC working with organizations to host a job fair October 24th for individuals with disabilities.

Governance - met yesterday. Talked about seats on the board. Need to recommend to city mayor and county executive to approve. We have to be 51% business. How many to replace? 6, 2 invited. Rosemary reviewed which positions vacant and which organizations being invited. Ann Marie who is labor representative for manufacturing?

Environmental scan – Sharon On-Ramp moving along. CenterState waiting for agreements from ESD. Tight timeline to put together governance structure and job description for a director. A lot about workforce, some difficulty with I-81 project. Federal regulations are difficult. Getting people of color on the sites consistently has been a problem. A lot of miscommunications and misunderstanding on how the PLA works. Becoming a ruckus, the commissioner DOT does not want that. Discussion continued. Mari talked about having jam packed classes for healthcare but we can't find trainers. Trainers are now becoming the barrier not the students. Randy – we're going to have to fix the entire apprenticeship program. AI – the wrap around services are soooo critical! Transportation, childcare. Take a look at the apprenticeship program it works. Brian – passed \$1.5 billion dollar project. Micron takes up a lot of our time. Deep into environmental review. Deepest one I've ever seen. Working with a number of supply chain companies that will come in with Micron is staggering. Misperception that only high tech jobs will be available, not true, trucking, logistics, working for these supply chain companies. Onondaga will work well with these opportunities but also all along the thruway. A huge problem is hotel access. I-81 affecting businesses is also a large discussion point. How will redoing I-81 affect Oncenter? Those are the discussions being had. Eric talked about apathy in people and youth not participating in events, not making a commitment to finish anything. How do we get more

people involved? Sharon – a lot of it is about work life balance. They want to go in, do their job, go home and not work until 8:00 at night at home. Jeanne – a lot of people volunteer and do because they had a mentor or someone who showed them to volunteer. CNY Works works with people to get them ITAs to get skills to work but maybe we need to work on the soft skills and doing outside of work. How do we teach that? We need adults to volunteer to show youth this part.

Rebecca – I don't think we all know what connections we all have. OCC works with MACNY, CenterState, BOCES we all have money for apprenticeships and preapprenticeships. Does everyone else around the table know this?

Meeting closed...1:27pm

DRAFT